

Who are you listening to?

Your poor “Brother in Law” or someone who has done it successfully and has credibility?

How many people in our circle of influence such as family, friends, colleagues and acquaintances who may or may not want to do the very best for us and are not always capable of communicating this in a positive way? They may also be communicating to us from a place of fear or apprehension caused by a lack of knowledge.

You know the people I am talking about, do you?

We all had a friend or loved one question what we are doing or suggest that now is not the best time to be investing in property and shared a story about an unfortunate friend or “Joe Blo down the road” who lost everything when he purchased an investment property.

I know, my sister did and so did my mother and most other friends I used to hang out with until I decided that I could no longer afford to hang out with negative people in order to succeed on my way forward on the journey.

These people will always know “someone” that tried property investing and got burned really badly, was ripped off or even worse, they could not make it work themselves.

From where they sit, they don’t want to see us get hurt and are trying to protect us if they are close to us.

For others however, they may also be projecting their own fears and doubts around themselves and their own lack of action on to us. The nature of the human mind (also called Ego) is to produce doubt and fear in order to “protect” us.

Because they have not acquired the knowledge first hand from someone who did it over and over again and knows the pit falls and ups and downs of the property cycle, they may be feeling inadequate as they have not taken any steps themselves to improve their life and don’t want us to either. If we did, they could possibly “lose” us and they would be left behind...

We all know that one of the most important traits of a successful property investor is the right mind set. In order to acquire that we **need to learn who to listen to**. Is it the negative media, the hourly news, the latest gossip from magazines and people from our circle of influence **or are we willing to have a break from those who drag us down?**

In order to attract new things in our lives we sometimes have to let go of something to create space to let new, better things in. Now, I am not suggesting to let go of your family of course, just don’t get into a discussion if they ask “...are you still investing in properties” and quickly change the subject. You know where to find like minded people you can share this topic with. Make time to meet and make those “new, like minded” friends.

Very often, once we start to do things “differently” to the rest of the crowds, people will start to offer us all kinds of advice. Ask yourself, what is this “advice” based on?

We are like magnets - like attract like. We become AND attract what we think. Every thought has a frequency. Thoughts send out a magnetic energy. People think about what they don’t want and attract more of the same. Thought = creation. If these thoughts are attached to powerful emotions (good or bad) that speeds the creation. We attract our dominant thoughts. E.g. Those who speak most of illness have illness, those who speak most of prosperity have it..etc..

Success is not “wishful” thinking. We can’t have a universe without the mind entering into it.

So, choose your thoughts carefully .. you are a masterpiece of your life and stay away from the “Dream Stealers”

Remember too, life is not a dress rehearsal, we do not get another chance, what we choose to do with our lives is our own choice.

**Hope is like a road in the country; there wasn't ever a road,
but when many people walk on it, the road comes into existence.**

~ Lin Yutang ~